

# GLENCORE

## MAGDEBURG GmbH

GLENCORE is one of the world's largest global diversified natural resource companies. Our operations comprise around 150 mining and metallurgical sites, oil production assets and agricultural facilities. We employ 146.000 people around the world. They are the heart of our business.

Our strategy is to maintain and build upon our position as a leading integrated producer and marketer of commodities worldwide.

Join us and let's grow together.

GLENCORE Magdeburg GmbH is a certified manufacturer of high quality rapeseed oil for the food industry. With a processing capability of approximately 700.000 tons of rapeseeds per year, we are one of the largest oil mills and biodiesel manufacturers of Europe.

Our GLENCORE Agricultural Products business group is looking for a

**Biodiesel / Fuel Trader** to join our team at our Magdeburg oilseed crushing facility in Germany.

### **In detail, the position encompasses duties and responsibilities as follows:**

- Current analysis of the Biodiesel, Fuel market in the country
- Development of purchasing in Germany through active customer acquisition
- Maintaining business contacts as a Key Account Manager with existing clients of the company
- Supervision of execution of all contracts together with production logistics at Plant
- Price negotiation and communication to various departments in a matrix organisational system
- Preparation of commercial offers and the presentation of the company
- General Trade Management duties

### **We are looking for a candidate...**

- with university degree, preferably agriculture, marketing or management
- with minimum 2 years' experience in the agricultural industry in the field of purchasing and trading, supported by successful trading of bulk goods
- having strong IT skills including good knowledge of MS Office tools
- who is fluent in German (native speaker) and also in English, any additional language is a great asset

### **The ideal candidate...**

- has an independent and flexible work attitude and is focused on goals
- has efficient and well organized working skills
- has very good communicative abilities in trade and negotiation
- has knowledge of the German market
- has active driving license
- has ability to build long-term relationships with clients

**GLENCORE MAGDEBURG GmbH offers:**

- A wide-ranging and very challenging position with prospects in a healthy and growing organisation
- Many opportunities for exercising your own initiative
- The potential to develop further in your speciality within an international group and to progress further subject to evidence of suitability
- A stimulating environment in which enthusiastic colleagues work together in a practical and informal way
- A responsible job with many international and national contacts

If you are interested in our job opening, please apply in English and let us know your earliest start date and your desired salary range.

Please send your application via Email to: [sandra.erdmann@glencore.com](mailto:sandra.erdmann@glencore.com)